PhilCorr Saves Up to $20,000 Per Hour with LLumin CMMS+

Business Challenges	LLumin CMMS+ Key Features
• Outdated, rigid legacy CMMS with limited data access	• Flexible, asset-driven hierarchy and reporting
• High financial impact of unplanned downtime ($17K–$20K/hour)	• Simple preventative maintenance scheduling
• Institutional knowledge driving compliance and training processes	• Automated compliance and training task management
• Manual, error-prone procurement and AP workflows	• Seamless integration with ERP
	• Real-time visibility into inventory and procurement

Client

PhilCorr, based in Vineland, New Jersey, is a corrugated sheet feeder plant serving packaging companies across the region. Founded in 1995, the company operates as a customer-owned cooperative, delivering just-in-time corrugated products with a strong focus on quality, uptime, and service. The company's mission emphasizes continuous improvement, investment in its people and equipment, and active community and environmental responsibility.

Challenge

PhilCorr had significantly expanded its production capacity, and its existing computerized maintenance management system (CMMS) couldn't keep pace with the demands of the modern plant.

"We had been using [our CMMS] since the start of the company in 1995," recalls Jim Vizzard, CFO of PhilCorr. "It was very rigid, very outdated, very inflexible. We had difficulty getting any data out of it."

On the production floor, downtime was an expensive problem—one that could cost between $17,000 and $20,000 per hour in delayed revenue. PhilCorr and its customers rely on just-in-time delivery, so even short delays can have significant ripple effects.

"Equipment uptime is critical," says Jim.

Importantly, PhilCorr wanted a solution that would integrate cleanly with Amtech, their ERP, and reduce manual data entry across procurement and accounting.

> "Using LLumin CMMS+ at PhilCorr has improved communication and alignment between production, maintenance, and overall operations. Maintenance schedules can be better coordinated with production runs, minimizing disruptions and supporting smoother operations. Plus, completed asset and equipment work history is immediately visible to all, helping the entire company understand root causes and reasons for work."
>
> — Ken Mello, President, PhilCorr

Solutions in Action

Following an introduction to LLumin at an industry trade show, PhilCorr quickly saw the potential of LLumin's cutting-edge CMMS+ software. "The demo really impressed us," says Jim. "The flexibility in setting up the asset tree was night and day compared to our old CMMS."

LLumin worked closely with PhilCorr's team to carefully plan the system's implementation. "Our project manager from LLumin was excellent," raves Jim. The project manager helped PhilCorr align each asset with general ledger accounts to streamline month-end reporting. "That upfront investment in setup really paid off," says Jim.

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Scheduling preventative maintenance

Today, PhilCorr's maintenance team uses LLumin's CMMS+ to schedule preventative maintenance on weekends when the machines are offline, ensuring optimal uptime and smooth operations.

"Downtime is a profit killer," says Jim. "It increases waste, impacts quality, and disrupts workflow. LLumin's CMMS+ helps us keep everything moving."

PhilCorr's president, Ken Mello, has also noticed a big difference since implementing LLumin's CMMS+. He adds, "LLumin's customizable dashboards make it easier for all users to align on what's most critical for uptime and safety."

Improving compliance

LLumin's CMMS+ has also proven valuable from a more general administrative perspective. "We use it to manage compliance tasks—filings for OSHA, the New Jersey Department of Environmental Protection, the Department of Labor, the City of Vineland," explains Jim. "We're responsible for reporting a great deal of information every year, and we can now rely on a process instead of someone's memory."

The PhilCorr team also uses LLumin's CMMS+ to track sensitive training requirements. "We have written and hands-on tests for material handling equipment, like clamp trucks, and for lockout/tagout procedures. That training is sensitive and important, and we make sure it's all tracked in the CMMS+," shares Jim.

Streamlining AP and procurement

Integrating LLumin's CMMS+ with Amtech immediately benefitted PhilCorr's accounting and procurement personnel. "Our accounts payable clerk says we're at about 99% accuracy on the AP side now," says Jim. "We've minimized manual entry of invoices and reduced the risk of data errors."

The integration enables the automatic flow of purchase orders and receipts between LLumin and Amtech. Vendors are managed in Amtech and synced with LLumin, creating a seamless process across departments.

LLumin

Results

PhilCorr has seen measurable gains since implementing LLumin's CMMS+:

Saves up to $20,000 per hour on unplanned downtime.

"Downtime costs us $17,000 to $20,000 per hour in delayed costs," says Jim. "LLumin has helped us plan our preventative maintenance and reduce unexpected outages."

Improves process visibility and compliance control.

"We've expanded how we use LLumin far beyond maintenance," says Jim. PhilCorr now has clear visibility into compliance tasks and training.

Achieves 99% AP accuracy.

With LLumin's CMMS+, PhilCorr has eliminated duplicate entries, reduced errors, and made the accounting and procurement processes much more accurate and efficient.

> **"It was very easy to see what the advantages of LLumin CMMS+ were. What drove us to LLumin was really the flexibility. Compared to our previous solution, the difference was night and day."**
>
> **— Jim Vizzard, CFO, PhilCorr**

In addition to these measurable outcomes, using LLumin's CMMS+ has been an overall satisfying experience for PhilCorr's team. "The maintenance staff is happy," says Jim. "LLumin's CMMS+ is modern, flexible, and intuitive—and we continue to find new ways to use it."

LLumin CMMS+

866.326.2757 • askllumin@LLumin.com • LLumin.com